

TRADING TERMS REVIEW

Comprehensive and correctly worded Trading Terms establish a concrete foundation for your business, clearly defining your legal rights and relationship with your customer from the beginning.

Importance of Trading Terms for your business:

- ✓ Decrease the amount of defaulting customers.
- ✓ Be able to seize your goods back in event of default.
- ✓ Protect yourself from being sued.
- ✓ Be able to sue more successfully.
- ✓ Enables you to charge interest and add commission on overdue accounts.



Trading Terms Review is offered in conjunction with Mendelsons Lawyers, a division of Prushka.

We can help you & your business

Prushka, in conjunction with Mendelsons Lawyers, will review your current terms and make suggestions for the inclusion of additional terms and/or amendment of your current terms as requested. Even if you don't have terms, we can create them for you. With our 30 years of experience in recovering overdue accounts and legal expertise, we know the most suitable terms that you should have in your Trading Terms. Our lawyers will contact you to find out more about your business so that we can produce tailored Trading Terms specifically for your business.

Your Trading Terms may be incorporated in your quote, order form, acceptance confirmation or account-opening form. We will also provide you with a guide on how to effectively utilise Trading Terms.

If you have Trading Terms...

- **Stage 1 Review*** for only \$467.50 as a quick step to correctly set up your Trading Terms. You can end at *Stage 1 Review* if you deem the Trading Terms produced at this particular stage are sufficient for your business, **without** any further cost or obligation.
- **Stage 2 Review** at an additional cost of \$550.00 if you require a comprehensive Trading Terms Review which covers every aspect of your business operations.

No Trading Terms?

- **Stage 1 Review*** for only \$467.50 if you would like essential Trading Terms and suggestions relating to your business operations.
- **Stage 2 Review** at an additional cost of \$550.00 if you require a comprehensive Trading Terms Review which covers every aspect of your business operations.

* Stage 1 Review is a pre-requisite to proceed to Stage 2 Review.

STAGE 1 REVIEW*

- ✓ **Basic review** of client's existing trading terms and/or business practice**.
- ✓ Providing **terms to improve recovery of overdue accounts** and to cover all legal bases to enable you to sue successfully.
- ✓ **Professional advice** on additional terms that may be required to further protect your business from other potential liabilities.

STAGE 2 REVIEW

- ✓ **In-depth review** of client's existing trading terms and/or business practice**.
- ✓ Reproduction of client's trading terms from Stage 1 to include additional terms, ensuring it is **comprehensive** and details all operational aspects of your service which our lawyers believe are necessary.

** If you do not have trading terms, we will review your business practice to formulate trading terms for you.

