

# The Gold Coast Bulletin

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## Christmas to dampen home debt reduction

Paying off debt is likely to be harder over the Christmas season and beyond as house prices rise and higher interest rates begin to bite, warn analysts.

Interest rates are still at record lows so debt collecting agencies are advising creditors to collect what they are owed 'while the going's good' before Christmas spending becomes a priority for families.

**Prushka** Fast Debt Recovery CEO Roger Mendelson says people have been more able and willing to pay their debts since July but this will change as the Christmas season gets under way.

His company's analysis of overdue accounts indicated a 'marked increase' in householder debt repayment during the July-September quarter compared to the same quarter last year.

"The increased ability to repay debts was due to the unexpectedly strong economic conditions that continued throughout the period, further assisted by record low interest rates, low petrol prices, the stimulus package, and more recently by the rising dollar which has lowered overseas import prices," said Mr Mendelson.

However, he warns that from December, debtors are likely to divert their money towards Christmas shopping, holidays, and back-to-school costs.

This will make it hard for people to repay debt in the new year, as interest rates rise, he said.

ANZ head of financial system analysis Paul Braddick also warned it could be harder to juggle debt over the next six to nine months and to buy a house.

"Particularly if the market is right that expectations for the cash rate could get to 5.25 per cent by the end of next year or thereabouts," he said.

"It's really going to put a lot of pressure on households in terms of their servicing."

He said rising house prices would make housing affordability more difficult, adding that for the next six to nine months ANZ was expecting household income growth to be 'quite subdued'.

"So all of the things are pointing to the debt servicing question going the wrong way from the household's perspective over the next six or 12 months."

Citigroup Global Markets director Paul Brennan says interest rates were still at record lows so if people are having problems now it is only going to get worse.

He said household pressures around Christmas and January were 'partly seasonal', but families would experience more mortgage and credit stress than earlier this year.

"Rates are going to go higher next year," he said.